For the Immediate Attention of All Branch Execs.

SUMMER FUND DRIVES IN LOCAL BRANCHES.

1) It will not have passed un-noticed that there was no spring fund drive for the national office this year. Given our emphasis on the teamster work there was neither the time available to organise it, or the spare cash around to make it successful. But when the organisation misses a fund drive it suffers in a big way.

2) It will also have been noticed that there is some difficulty for the branches in trying to operate on \$6 per month per member, in a large part because of the massive debts the branches have created to the centre and to various members.

#) The level of debt to the national office in terms of WP, sun and back debts is running at the horrendous level of thirty dollars per member that is considerably in excess of \$10,000. This is crippling us and within weeks will begin to curtail some of our activities.

4) We have therefor decided that the branches should run local fund drives (over which they will have total control) over the early summer months. The only stipulation we have is that for every dollar raised, 50 cents must go to settle national debts until the debt is down to zero.

5) In organising these drives, execs must bear in mind that the financing of the convention will be on the usual basis and that within weeks each branch will be facing a convention assessment which will have to be paid promptly in order to get delegate credentials. Wether this payment will mean lower targets for your drive, or greater debts for the branch at the beginning of the drive can only be decided by the branch. But remember \$hat the rule of no money, no delegates is immutable.

6) The plans of your branch for this local drive should be transmitted to the national office within two weeks. We wish to know targets and dates so that we can budget for our debt reduction, plus methods so we can spread good ideas around the branches.

7) Please move on this immediately because in the late summer we are committed to a circulation drive for the paper and in the fall we will be starting a new membership drive. We should go into these important campaigns, campaigns that will stretch our resources, in better financial shape than we are now.

8) Immediate action and early completion of all the drives will also bring closer the date on which we are ready to seriously review the \$6 per capita expense figure. So far all the protests XX have come from branches that have either mis-used dues money in the past to pay WP bills etc. Or branches which have run up volossal debts because of their financial sloppiness. Once both these things are cleared up we will have a serious basis for assessing wether the \$6 figure is correct.

> Glenn Wolfe, National Secretary, for the E.C.